

# PAN GLOBAL

## RESOURCES

## **MANAGEMENT DISCUSSION AND ANALYSIS**

Six Months Ended July 31, 2014

Management's Discussion & Analysis Six Months Ended July 31, 2014

#### **GENERAL**

This Management's Discussion and Analysis ("MD&A") supplements, but does not form part of, the condensed interim financial statements of Pan Global Resources Inc. (the "Company" or "Pan Global" or "PGZ") for the six months ended July 31, 2014. The following information, prepared as of September 29, 2014 should be read in conjunction with the July 31, 2014 financial statements and the related notes therein. The Company reports its financial position, results of operations and cash flows in accordance with International Financial Reporting Standards ("IFRS"). All amounts are expressed in Canadian dollars unless otherwise indicated. Additional information relevant to the Company's activities can be found on SEDAR at www.sedar.com and on the Company's web site at <a href="https://www.panglobalresources.com">www.panglobalresources.com</a>.

#### FORWARD LOOKING STATEMENTS

This MD&A may contain "forward-looking statements" that reflect the Company's current expectations and projections about its future results. Forward-looking statements are statements that are not historical facts, and include but are not limited to:

- estimates and their underlying assumptions;
- statements regarding plans, objectives and expectations with respect to the effectiveness of the Company's business model, future operations, the impact of regulatory initiatives on the Company's operations, and market opportunities;
- general industry and macroeconomic growth rates;
- expectations related to possible joint or strategic ventures; and
- statements regarding future performance.

Forward-looking statements used in this MD&A are subject to various risks, uncertainties and other factors, most of which are difficult to predict and are generally beyond the control of the Company. These risks, uncertainties and other factors may include, but are not limited to: unavailability of financing, failure to identify commercially viable mineral reserves, fluctuations in the market valuation for commodities, difficulties in obtaining required approvals for the development of a mineral project, and other factors.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this MD&A or as of the date otherwise specifically indicated herein. Due to risks, uncertainties and other factors, including the risks, uncertainties and other factors identified above and elsewhere in this MD&A, actual events may differ materially from current expectations. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as required by securities law.

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#### **COMPANY OVERVIEW**

The Company was incorporated under the provisions of the Business Corporations Act (British Columbia) on February 1, 2006 and is classified as a Tier II mining company, effective June 8, 2009 and trades on the TSX Venture Exchange. On December 21, 2009 the Company changed its name from Mosam Capital Corp. to Pan Global Resources Inc.

Pan Global is primarily focused on the early stage exploration through to development of resources of borate (B) and associated lithium (Li) in the Balkans. Through a share purchase agreement ("Purchase Agreement") for the private company Lithium Li Holdings Inc. ("Lithium Li"), PGZ is directly targeting analogs of Rio Tinto's nearby Jadar Deposit which is undergoing a pre-feasibility study and has inferred resources of 114.6 Mt @ 1.8% Li2O and 13.1% B2O3, and/or a borate only resource with similar in situ value. Via wholly-owned subsidiaries, Lithium Li was granted 15 exploration licenses in the Republic of Serbia totaling approximately 1300km², and one in the Republic of Bosnia and Herzegovina. These licences have since been reduced in number to 9 through prioritization as a result of mineral exploration.

On February 14, 2011 the Company signed a definitive option agreement to earn an undivided 51% interest, with further options to earn an undivided 65% or 80% interest, in Lithium Li. This agreement was superseded on August 28, 2013 when the Company completed the Purchase Agreement to purchase a 100% interest in Lithium Li and all its current and future licenses for consideration of cash payments totaling \$5,800,000, and the issuance of a total of 7,000,000 Pan Global shares to the current vendor of Lithium Li, over a period of four years and linked to the Company's ability to raise financing in the future.

#### **OPERATIONS REVIEW**

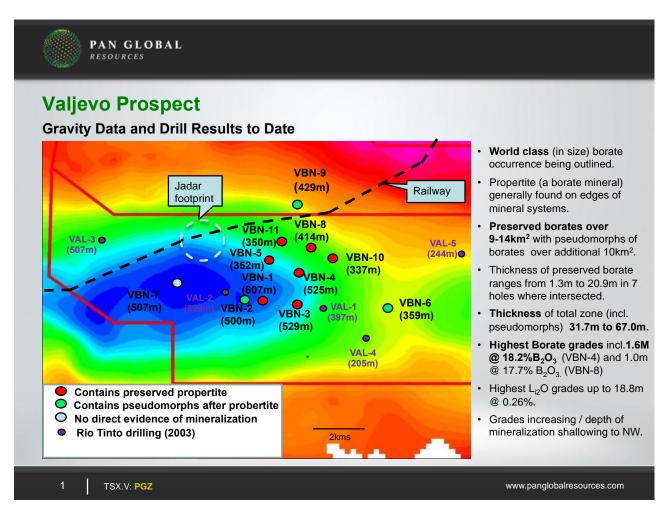
In Serbia, exploration has been ongoing since early 2011 with emphasis on a program of geological mapping, geochemical sampling and gravity geophysics to help generate and prioritise drill targets in an original portfolio of 15 approved exploration licences. Work during 2012 primarily focused on reconnaissance drilling in 6 licences, and work during 2013 focused on target prioritisation and drilling at Lopare in Bosnia, and Valjevo in Serbia. Due to an inability to raise finance in a very difficult market, and consequent lack of funds to undertake exploration, work during the quarter has been confined to major reduction in fixed costs, downsizing of employee numbers, and data review. Work to date can be summarized as:

<u>General Exploration:</u> Work during the quarter was focused on data review and target prioritisation. The Satornja licence was dropped and returned to the government.

Initial reconnaissance diamond drilling: Drilling funded by PGZ was started in August 2011, since which time a total of 20 holes have been drilled in Serbia. These include 3 holes into the Badanja license and 2 holes into the adjoining Jadar West exploration license that are immediately adjacent to Rio Tinto's Jadar deposit. Results have provided strong evidence of mineralization in the vicinity in the form of pseudomrphs of calcite after borates, and these 2 licences remain a high priority for follow up. Drill holes in the Radusa (1 hole) and Kosjeric (1 hole) licences downgraded their prospectivity, while 2 holes in the Ljig licence provided results that warrant follow-up. Most drilling to date has been focused in the Valjevo licence, where a total of 11 holes have been drilled by PGZ. This includes 7 holes which have directly intersected borate

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mineralization over an area calculated as between 9.7 and 14 km2, with 3 others having intersected pseudomorphs of pre-existing borate mineralization. The thickness of the preserved borate zone ranges from 1.3m to 24.1m in the 7 holes where intersected and the thickness of the total borate zone (including pseudomorphs) ranges from 31.7m to 67.0m. Highest borate grades (at an 8% cut off) were returned from holes VBN-4 and VBN-8 and included 1.6m @18.2%B2O3 and 1.0m @17.7% B2O3. Highest lithium grades have been 18.8m @0.26% Li2O. The latest hole VBN-011, has intersected the shallowest and thickest zone of borate mineralization to date (24.1m at 9.12% B2O3 from 258.4m) with a best 3m assaying 14.13%B2O3 from 264.4m. The immediate vicinity of Hole 11 will be the focus of follow up drilling once funding has been obtained.



#### **RESULTS OF OPERATIONS**

#### For the Three Months Ended July 31, 2014

The net loss for the quarter was \$199,444 compared to a net loss of \$583,874 for the prior year's comparative quarter. General and administrative expenses in the current quarter decreased from \$134,078 to \$87,421 due to an overall decrease in activities as the Company conserves its treasury during challenging market

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conditions. Exploration expenditures were \$147,144 in the current quarter compared to \$449,796 in the prior comparative quarter due to reduced activities on the Serbian properties.

#### For the Six Months Ended July 31, 2014

The net loss for the period was \$458,990 compared to a net loss of \$1,170,260 for the prior year's six month period. General and administrative expenses in the current period decreased from \$299,837 to \$175,680 due to an overall decrease in activities as the Company conserves its treasury during challenging market conditions. There were no investor relations activities in the current period, compared to \$65,357 during the comparative period. Exploration expenditures were \$318,431 in the current period compared to \$875,584 in the prior comparative period due to reduced activities and no drilling on the Serbian properties.

#### **SUMMARY OF QUARTERLY RESULTS**

Quarter ended		July 31, 2014		April 30, 2014	January 31, 2014	(	October 31, 2013
Exploration expenditures	\$	147,144	\$	171,287	\$ 275,183	\$	309,664
	·	147,144	•	·			303,004
Stock-based compensation	\$	-	\$	-	\$ -	\$	-
Net loss for the period	\$	(199,444)	\$	(259,546)	\$ (412,263)	\$	(484,257)
Loss per share - basic and diluted	\$	(0.01)	\$	(0.01)	\$ (0.01)	\$	(0.01)
		July 31,		April 30,	January 31,	(	October 31,
Quarter ended		2013		2013	2013		2012
Exploration expenditure	\$	449,796	\$	425,788	\$ 921,639	\$	591,385
Stock-based compensation	\$	-	\$	-	\$ 206,378		57,173
Net loss for the period	\$	(583,871)	\$	(586,386)	\$ (958,972)	\$	(772,887)
Loss per share - basic and diluted	\$	(0.02)	\$	(0.02)	\$ (0.01)	\$	(0.03)

The loss for the quarters varies primarily based on exploration expenditures incurred and whether stock options are granted in the quarter. There has been a general trend towards lower losses due to reduced activities and conservation of the treasury.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's working capital position at July 31, 2014 was deficit of \$273,886 compared to working capital of \$185,104 at January 31, 2014. The decrease in working capital was mainly due to cash used to cover

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exploration and administration expenses and increased accounts payable. During the period the Company received \$71,606 as a refund of its GST previously shown as a receivable. The Company also received a refund of \$200,000 on the Lopare license deposit as it was relinquished. The Company will require additional working capital to operate for the next twelve months. In order to preserve its treasury, the Company's President, CFO, and Corporate Secretary are accruing their fees as of January 1, 2014.

## **Operating Activities**

Cash used in operations was \$7,657 for the six months ended July 31, 2014 (2013 - \$771,355) and represents expenditures primarily on exploration expenditures and general and administrative expenses and the GST refund and Lopare deposit return as to the current period.

#### **Financing Activities**

There were no financing activities in the current or comparative quarters.

#### **Investing Activities**

There were no investing activities in the current or comparative quarters.

#### Requirement of Additional Equity Financing

The Company has relied entirely on equity financings for all funds raised to date for its operations. As noted above, the Company will need more funds to operate under its current plans and budgets. Capital markets may not be receptive to offerings of new equity, whether by way of private placements or public offerings. This may be further complicated by the limited liquidity for the Company's shares, restricting access to some institutional investors. The Company's growth and success is dependent on external sources of financing which may not be available on acceptable terms.

#### **RELATED PARTIES TRANSACTIONS**

Key management positions are filled by directors and officers of the Company. The terms of conditions of the transactions with key management personnel were no more favorable than those available, or which might reasonably be expected to be available, on similar transactions with non-related entities on an arm's length basis. The aggregate value of transactions and outstanding balances relating to key management personnel and entities over which they have control or significant influence were as follows:

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	Six Months Ended July 31,				
		2014		2013	
Management, accounting and legal fees	\$	148,000	\$	165,790	
Stock-based compensation		-			
	•	4.40.000	•	405 700	
	\$	148,000	\$	165,790	

Included in accounts payable and accrued liabilities	Items or Services	April 30, 2014	January 31, 2014
President & CEO Corporate Secretary Chief Financial Officer	Management fees Legal fees Accounting services	\$ 166,665 8,000 15,000	\$ 41,666 3,000 2,000

In October 2010, the Company signed a management services agreement with the President and CEO of the Company. Effective October 15, 2010, the Company is committed to pay annual management fees of \$250,000 to the officer for an indefinite term. The agreement can be terminated by both parties giving a notice of termination.

In August 2013, the Company signed a management services agreement with a company controlled by a director of the Company. Effective August 28, 2013, the Company is committed to pay annual management fees of \$240,000 for an indefinite term, subject to certain termination provisions.

#### **OFF BALANCE SHEET ARRANGEMENTS**

There are no off-balance sheet arrangements or obligations that are not disclosed in the financial statements.

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#### FINANCIAL INSTRUMENTS

The Company classified its financial instruments as follows:

	Financial			Other
		Instruments	Loans and	Financial
As at July 31, 2014		at FVTPL	Receivables	Liabilities
Cash and cash equivalents	\$	101,181	\$ -	\$ -
Receivables		-	17,255	-
Advances		-	11,484	-
Accounts payable and accrued liabilities		-	-	403,806
	\$	101,181	\$ 28,739	\$ 403,806

#### Fair value hierarchy

Financial instruments recorded at fair value on the statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- a) Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- b) Level 2 Inputs other than quoted prices that are observable for assets or liabilities, either directly or indirectly; and
- c) Level 3 Inputs for assets and liabilities that are not based on observable market data.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value. The carrying value of receivables and accounts payable and accrued liabilities approximated their fair value because of the short-term nature of these instruments.

As at July 31, 2014, the Company's financial instruments measured at fair value are as follows:

Financial Assets	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 101,181 \$	- \$	- \$	101,181

#### Financial Instrument Risk Exposure and Risk Management

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Company.

#### **Credit Risk**

Credit risk arises from cash and deposits with banks, as well as credit exposure to customers, including outstanding receivables and committed transactions.

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There is no significant concentration of credit risk other than cash deposits. The Company's cash deposits are primarily held with a Canadian chartered bank. The Company has minimal accounts receivable exposure as it relates to amounts due from the Government of Canada pursuant to sales tax credits.

#### **Interest Rate Risk**

As the Company does not have significant interest-bearing assets, the Company's income and operating cash flows are not significantly affected by changes in market interest rates.

### **Liquidity Risk**

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The Company has in place a planning and budgeting process to help determine the funds required to ensure the Company has the appropriate liquidity to meet its operating and growth objectives. The Company has historically relied on issuance of shares and warrants to fund exploration programs and may require doing so again in the future.

#### **Foreign Currency Risk**

The Company has identified its functional currency as the Canadian dollar. Certain of the Company's exploration expenditures are denominated in Serbian Dinar (RSD) and United States dollars (USD). The Company's exposure to foreign currency risk arises primarily on fluctuations between the Canadian dollar and those two currencies.

The Company has not entered into any derivative instruments to manage foreign exchange fluctuations. Management believes the foreign exchange risks related to currency conversions are minimal.

#### **RISKS AND UNCERTAINTIES**

In addition to the usual risks associated with an investment in a business at an early stage of development, management and the directors of the Company believe that, in particular, the following risk factors should be considered. It should be noted that the list is not exhaustive and that other risk factors may apply. An investment in the Company may not be suitable for all investors.

#### No Assurance of Titles or Borders

The acquisition of the right to exploit mineral properties is a very detailed and time consuming process. There can be no guarantee that the Company has acquired title to any such surface or mineral rights or that such rights will be obtained in the future. To the extent they are obtained, titles to the Company's surface or mineral properties may be challenged or impugned and title insurance is generally not available. The Company's surface or mineral properties may be subject to prior unregistered agreements, transfers or claims and title may be affected by, among other things, undetected defects. Such third party claims could have a material adverse impact on the Company's operations.

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## **Mineral Property Exploration and Mining Risks**

The business of mineral deposit exploration and extraction involves a high degree of risk. Few properties that are explored ultimately become producing mines. At present, none of the Company's properties has a known commercial ore deposit. The main operating risks include: ensuring ownership of and access to mineral properties by confirmation that option agreements, claims and leases are in good standing and obtaining permits for drilling and other exploration activities.

The Company may earn an interest in certain of its properties through option agreements and acquisition of title to the properties is only completed when the option conditions have been met. These conditions generally include making property payments, incurring exploration expenditures on the properties and can include the satisfactory completion of pre-feasibility studies. If the Company does not satisfactorily complete these option conditions in the time frame laid out in the option agreements, the Company's title to the related property will not vest and the Company will have to write-off the previously capitalized costs related to that property.

The market prices for silver, gold and other metals can be volatile and there is no assurance that a profitable market will exist for a production decision to be made or for the ultimate sale of the metals even if commercial quantities of precious and other metals are discovered.

#### **Financing and Share Price Fluctuation Risks**

The Company has limited financial resources, has no source of operating cash flow and has no assurance that additional funding will be available to it for further exploration and development of its projects. Further exploration and development of one or more of the Company's projects is dependent upon the Company's ability to obtain financing through equity or debt financing or other means. Failure to obtain this financing could result in delay or indefinite postponement of further exploration and development of its projects which could result in the loss of one or more of its properties.

The securities markets can experience a high degree of price and volume volatility, and the market price of securities of many companies, particularly those considered to be development stage companies such as the Company, may experience wide fluctuations in share prices which will not necessarily be related to their operating performance, underlying asset values or prospects. There can be no assurance that these kinds of share price fluctuations will not occur in the future, and if they do occur, how severe the impact may be on the Company's ability to raise additional funds through equity issues.

#### Foreign Country and Political Risk

The Company is operating in countries that currently have varied political and economic environments. As such, the Company is subject to certain risks, including currency fluctuations and possible political or economic instability which may result in the impairment or loss of mineral concessions or other mineral rights, opposition from environmental or other non-governmental organizations, and mineral exploration and mining activities may be affected in varying degrees by political stability and government regulations relating to the mining industry. Any changes in regulations or shifts in political attitudes are beyond the control of the Company and may adversely affect its business. Exploration and development may be affected in varying degrees by government regulations with respect to restrictions on future exploitation and production, price

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controls, export controls, foreign exchange controls, income taxes, expropriation of property, environmental legislation and mine and/or site safety.

Notwithstanding any progress in restructuring political institutions or economic conditions, the present administration, or successor governments may not be able to sustain any progress. If any negative changes occur in the political or economic environment of these countries, it may have an adverse effect on the Company's operations in those countries. The Company does not carry political risk insurance.

#### Insured and Uninsured Risks

In the course of exploration, development and production of mineral properties, the Company is subject to a number of risks and hazards in general, including adverse environmental conditions, operational accidents, labor disputes, unusual or unexpected geological conditions, changes in the regulatory environment and natural phenomena such as inclement weather conditions, floods, and earthquakes. Such occurrences could result in the damage to the Company's property or facilities and equipment, personal injury or death, environmental damage to properties of the Company or others, delays, monetary losses and possible legal liability.

Although the Company may maintain insurance to protect against certain risks in such amounts as it considers reasonable, its insurance may not cover all the potential risks associated with its operations. The Company may also be unable to maintain insurance to cover these risks at economically feasible premiums or for other reasons. Should such liabilities arise, they could reduce or eliminate future profitability and result in increased costs, have a material adverse effect on the Company's results and a decline in the value of the securities of the Company.

Some work is carried out through independent consultants and the Company requires that all consultants carry their own insurance to cover any potential liabilities as a result of their work on a project.

#### **Environmental Risks and Hazards**

The activities of the Company are subject to environmental regulations issued and enforced by government agencies. Environmental legislation is evolving in a manner that will require stricter standards and enforcement and involve increased fines and penalties for non-compliance, more stringent environmental assessments of proposed projects, and a heightened degree of responsibility for companies and their officers, directors and employees. There can be no assurance that future changes in environmental regulation, if any, will not adversely affect the Company's operations. Environmental hazards may exist on properties in which the Company holds interests which are unknown to the Company at present.

#### Competition

The Company will compete with many companies and individuals that have substantially greater financial and technical resources than the Company for the acquisition and development of its projects as well as for the recruitment and retention of qualified employees.

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#### **Conflicts of Interest**

The Company's directors and officers may serve as directors or officers of other companies or have significant shareholdings in other resource companies and, to the extent that such other companies may participate in ventures in which the Company may participate, the directors of the Company may have a conflict of interest in negotiating and concluding terms respecting the extent of such participation. In the event that such a conflict of interest arises at a meeting of the Company's directors, a director who has such a conflict will abstain from voting for or against the approval of such participation or such terms. In accordance with the laws of British Columbia, the directors of the Company are required to act honestly, in good faith and in the best interests of the Company. In determining whether or not the Company will participate in a particular program and the interest therein to be acquired by it, the directors will primarily consider the degree of risk to which the Company may be exposed and its financial position at that time.

#### **Outstanding Share Data**

As of September 29, 2014 there were 38,480,187 common shares issued and outstanding. There were also 2,972,000 stock options outstanding with exercise prices ranging between \$0.20 and \$1.03 per option and 9,607,016 share purchase warrants outstanding with exercise prices ranging between \$0.20 and \$0.60 per warrant.